



QTLC Webinar

Could rental unlock your electric journey?

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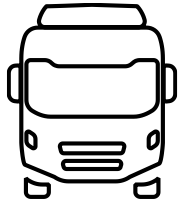
# Investing in today and tomorrow



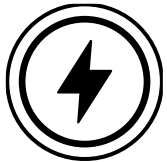
Decades of **cold chain logistics** experience



Growing **national footprint** from a **Brisbane base**



Rental fleet of >360 diesel **refrigerated rigids**



First **zero emissions trucks** hitting the road now

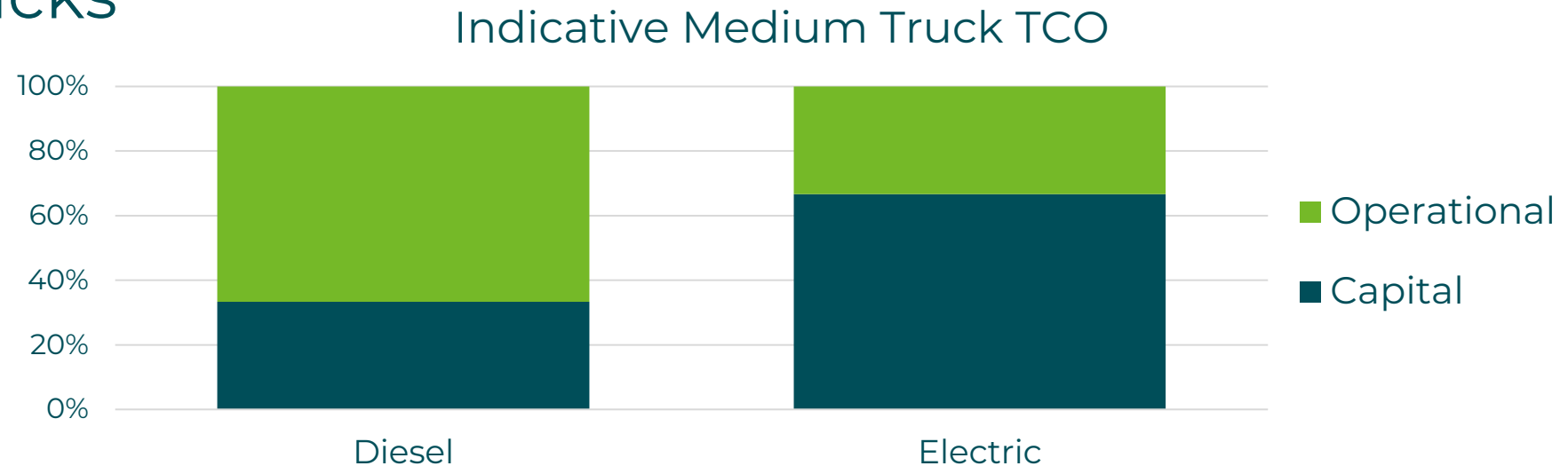


- Strategic commitment to make change
- Finding appropriate trucks for the job
- Embracing flexibility to suit different vehicles
- Enabling a right-sized charging solution
- Data management
- The capital / operating cost transformation



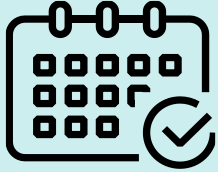
# The capital tables will turn

EVs flip the mix of capital and operational costs compared to diesel trucks



- *Buying the vehicle - the capital commitment can be a challenge*
- *Leasing is an option but results in a long commitment*
- *Both Lease & Rental offer insurance and service packaged*

# Long term hire may be a solution



Engage for a **reasonable term**  
– we start at 12 months

**Reduce the capital burden**  
and deploy it elsewhere in  
your business



Be sure you have  
**best ZEVs available** in  
the market with **support**



**Protect yourself** from  
vehicle associated risk –  
costs, depreciation etc



Can offer **flexibility** to grow  
with your business

Can include right sized,  
flexible **charging**  
**solutions**

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